

Tustin Pickleball Board of Directors
Minutes of the Meeting
June 18, 2019

A meeting of the Board of Directors of Tustin Pickleball, a forming California non-profit corporation, was held at the home of Kristin Gallagher, in North Tustin, California, on June 18, 2019.

Present at said meeting were Kristin Gallagher, Sandy Garza, Ron Gibbs, Molly Molt, Cheryl Pellerin and Debi Woelke.

Sandy Garza presided.

1. CALL TO ORDER – Sandy Garza opened the meeting at 12:10 p.m.

2. MINUTES – Minutes of the May 21, 2019 minutes were accepted as corrected.

3. FINANCIAL REPORT – Molly Molt reported a current balance of \$25,456.82 in the Tustin Pickleball checking account and a balance of \$4,977.39 in the PayPal account. Recent expenses include \$1,061.25 for tournament medals, and \$2,004.25 for TUSD facilities use permits and insurance through December 31, 2019. Molly noted that the cost for restroom use increased to \$45 per week from \$43 per week.

Cheryl Pellerin will also need a check to pay Darlene Ralota \$60 to provide one-color artwork of the Tustin Pickleball logo.

Ron Gibbs estimates costs for the additional sound equipment needed for tournament use will come in at a little more than \$1,000.

4. COMMUNICATION – Cheryl Pellerin reported that she is almost finished creating the e-newsletter for the second quarter of 2019. She anticipates sending out a draft version for the board to review during the week of June 24th. The featured member in this edition is Robin Sutherland.

5. MEMBERSHIP – Debi Woelke reported that Tustin Pickleball is up to 220 members.

6. COMPETITION/INSTRUCTION/EVENTS

Clinics – Ron Gibbs reported that he has secured the use permits and insurance for the Scott Moore Clinics on October 27 and 28, 2019. He agreed to request that Scott Moore reimburse Tustin Pickleball for these fees. Ron suggested we start to publicize the clinics in July.

Cheryl Pellerin expressed some concerns about the proposed format and target audience of the clinics and the quality of the flyer that Scott provided for marketing purposes. Ron will discuss these concerns with Scott.

Labor Day Tournament – Ron Gibbs is scheduled to speak by phone with Mike Hoxie and Gigi Guerra of Pickleball Is Great (PIG) at 1:00 p.m. on Friday, June 21. He asked board members to send him additional questions for Mike and Gigi by end of day Thursday, June 20.

a. Registration – Ron estimates approximately 110 people have registered for the tournament, of which 56 have paid their fees.

b. Promotion – Cheryl will ramp up promotion of the tournament on social media and create a promotional flyer to post at the courts.

c. Referees – Ron affirmed that Rosie Roper has agreed to coordinate referees for the tournament.

d. Medals – Cheryl Pellerin reported that the medals are currently in production and are due to ship on August 21, 2019. Tustin Pickleball owes a balance of \$761.65 for the medals. She also received the one-color artwork of the Tustin Pickleball logo from Darlene Ralota.

e. Vendors – Sandy Garza reported that she spoke with Karen from JoFit about tournament vendor opportunities. Karen said she does not want to pay for vendor booth space. The board agreed to give vendors booth space in exchange for raffle item donations.

f. Sponsorships – Kristin Gallagher shared a proposed Sponsorship Package to be used to recruit and sign local sponsors. Ron Gibbs also shared a sample Sponsorship Agreement he obtained from PIG.

7. OLD BUSINESS

a. D&O Liability Insurance – Kristin Gallagher reported that she obtained a D&O Liability Insurance policy that provides each director \$1 million in coverage for an annual premium of \$744. The policy becomes effective June 21, 2019.

b. Livestream Webcam – Kristin Gallagher reported that she spoke with Biff Denney to update him on the status of the webcam project. Kristin will ask Tracy Worley Hagen to follow up with Dane at Video Resources on the project proposal.

c. Pickleball Planet Apparel – Debi Woelke reported that Pickleball Planet has agreed to not charge extra for a smaller logo on the quarter-zip and full-zip apparel. Debi is trying to figure out how to market the program. Cheryl Pellerin agreed to help her.

d. Banners – Cheryl Pellerin reported that she has ordered and received two 3-foot by 6-foot banners of the Tustin Pickleball logo, along with one 4-foot by 8-foot banner to be hung behind the tournament medal stands.

e. Court Maintenance Work Request – Ron Gibbs reported that he has submitted the required work requests to fix the loose fence posts at the courts.

f. Sound Check – Ron Gibbs has scheduled a sound check for the new audio equipment for Friday, June 21, at 9:00 a.m. He will bring the new equipment to the courts on Thursday, June 20.

8. NEW BUSINESS

8a. Franklin Balls – Ron Gibbs reported that he has been offered a deal to purchase Franklin X balls for \$1 each. Kristin Gallagher motioned to have Ron begin selling the Onix 503 balls and then replace them with Franklin X balls for use during open play. Molly Molt seconded the motion. Motion carried.

10. NEXT MEETING – The next meeting will be held at noon on July 16, 2019 at the home of Kristin Gallagher.

11. ADJOURNMENT – The meeting was officially adjourned at 2:20 p.m.

Respectfully submitted by:

Kristin K Gallagher