

Tustin Pickleball Board of Directors
Minutes of the Meeting
May 21, 2019

A meeting of the Board of Directors of Tustin Pickleball, a forming California non-profit corporation, was held at the home of Kristin Gallagher, in North Tustin, California, on May 21, 2019.

Present at said meeting were Kristin Gallagher, Sandy Garza, Ron Gibbs, Molly Molt, Cheryl Pellerin, Debi Woelke and Tracy Worley Hagen. Also present were special guests Mike Hoxie and Gigi Guerra, of Pickleball Is Great.

Allan Galera was unable to attend. Vice President Sandy Garza assumed the role as chair.

1. CALL TO ORDER – Sandy Garza opened the meeting at 12:14 p.m.

2. TUSTIN LABOR DAY TOURNAMENT – Mike Hoxie and Gigi Guerra, of Pickleball Is Great (PIG), reported that, as of this date, 60 players are registered and paid for the Labor Day Tournament. Currently, the PickleballTournaments.com website page for the tournament shows only those registered players who are fully paid. However, upon discussion, Mike changed the page to now show all who are registered—even those who have not paid. Mike also discussed the pros and cons of displaying paid and unpaid players, as well as players without partners.

Mike advised of two upcoming deadlines: August 1 is the Late Fee Deadline, and August 18 is the final day to register.

With the upcoming need to purchase Tustin Pickleball banners, a background banner for the medal presentations, as well as potential sponsor banners, Mike and Gigi recommended Costco as an excellent resource for banners. According to Mike, a 4-foot by 8-foot banner costs \$60, and a 10-foot by 10-foot banner costs around \$120-\$200.

Mike and Gigi recommended obtaining a maximum of 180 medals for the tournaments. Sandy Garza reported that ProKennex is exploring sponsoring up to one-half the cost of the medals.

Cheryl Pellerin shared the most recent medal designs and costs by Ashworth Awards, and advised that the medals need to be ordered by June 7. Cheryl Pellerin motioned to accept Option 2, the round design. Debi Woelke seconded the motion. Motion carried. Cheryl will proceed with ordering the medals.

Kristin Gallagher reported that she is creating a Sponsor Opportunities Package to be used to solicit local sponsors.

Ron Gibbs reported that he is still negotiating with National Pickleball on a sponsorship agreement.

Ron also reported that Rosie Roper has agreed to be Referee Coordinator for the tournament, and Pete Burns has agreed to referee on Court 10. Referees will be paid for their services.

All tournament referees and volunteers will be coordinated through SignUpGenius.com. Mike and Gigi will set up the tournament's page on the website and give Tustin Pickleball administrative access for preview purposes. Mike also suggested soliciting local school clubs as potential volunteers to help work the concessions booth.

Mike reported that Onix Pickleball will honor the original agreement to provide Dura Fast 40 balls for free for use at the tournament.

Cheryl Pellerin asked Mike to add a link on the tournament information page for players to join Tustin Pickleball.

Molly Molt asked if general liability insurance for past tournaments was purchased through USAPA. Mike and Gigi confirmed that it was, and Gigi committed to obtaining the GL policy for the Labor Day Tournament.

3. MINUTES – Minutes of the March 5, 2019 minutes were accepted as presented.

4. FINANCIAL REPORT – Molly Molt reported a current balance of \$28,804.63 in the Tustin Pickleball checking account and a balance of \$3,400 in the PayPal account. Upcoming expenses include \$2,000-plus for TUSD facilities use permits and insurance for the second six months of 2019.

5. MEMBERSHIP – Debi Woelke reported that Tustin Pickleball is up to 219 members, 10 of whom signed up for membership at Mary Barsaleau’s round robin in April. Debi suggested we publicize a cut-off date to join Tustin Pickleball in order to receive a registration discount for the Labor Day Tournament.

The Board also discussed the desire to host a social event for members. Kristin Gallagher suggested asking Mary Barsaleau to help organize the play portion of the event. Debi Woelke agreed to ask Mary Barsaleau for help and to explore with her the possibility of hosting the event the weekend of her round robin on July 28.

6. COMMUNICATION – Cheryl Pellerin reported that she is working on the e-newsletter for the second quarter, which she plans to publish in June. Her draft list of topics to cover include: a recap of the Mark Renneson clinic; Labor Day Tournament and member discount publicity; call for tournament volunteers; lost and found reminder; and an update on the court resurfacing project.

7. NEW BUSINESS

Work Requests – Ron Gibbs relayed a message from Biff Denney that all maintenance and repair work requests should be submitted to Dawn Kruger. Ron will submit next week work requests to have several loose fence posts on the courts repaired.

Member/Guest Experiences – Ron Gibbs asked for a renewed emphasis on creating a more welcoming and hospitable atmosphere at the courts.

5.0 Court Policy – The Board agreed that if 5.0-rated players decide to play on organized days, they must accept challenges from other players who want to play on to the 5.0 court.

City of Tustin Summer Program – Ron Gibbs reported that the City of Tustin is offering pickleball classes and boot camps on the Tustin Pickleball courts as part of their summer parks and recreation program. The board agreed that the City’s use of the courts could lead to discussion of shared court maintenance costs.

President’s Leave of Absence – After speaking with Allan Galera, Sandy Garza indicated that, due to extenuating circumstances, he can no longer serve as president. Kristin Gallagher asked Sandy to have Allan submit a formal letter of resignation. Sandy will continue to serve as Interim-President until the next election.

9. OLD BUSINESS

Directors & Officer’s Insurance – Kristin Gallagher reported that she received a quote for a D&O Liability policy for the amount of \$1,422 annually. The Board agreed that the quote seemed high. Kristin offered to shop for a lower priced policy.

Debi Woelke moved to authorize Kristin Gallagher to purchase a D&O Liability policy not to exceed \$1,000 annually. Molly Molt seconded the motion. Motion carried.

Wind Socks – Ron Gibbs reported that he has received very positive feedback about the installation of wind socks.

Webcam – Kristin Gallagher shared a document that she prepared and submitted to Video Resources to use as a template for creating a Project Proposal to submit to the school district. Kristin is waiting for VR to amend the proposal with regards to the actual equipment being installed and bandwidth requirements.

Tustin Pickleball Custom Apparel Program – After comparing resources and costs, Debi Woelke reported that Pickleball Planet can offer Tustin Pickleball a custom apparel program with prices dependent on whether orders are placed in bulk or individually. Orders of 10 or more items will receive the bulk discount price. The Board agreed to order some of the apparel which, when worn at the courts, will help publicize the program. The Board will submit their individual orders to Debi, and she will place a bulk order.

10. NEXT MEETING – The next meeting will be held at noon on June 18, 2019 at the home of Kristin Gallagher.

11. ADJOURNMENT – The meeting was officially adjourned at 4:00 p.m.

Respectfully submitted by:

Kristin K Gallagher