

Tustin Pickleball
Minutes of the General Membership Meeting
November 12, 2019

A meeting of the General Membership of Tustin Pickleball, a forming California non-profit corporation, was held at the Currie Middle School Multipurpose Room, at 1402 Sycamore Ave., Tustin, CA, 92780, on November 12, 2019.

Board of Directors in attendance at said meeting were Kristin Gallagher, Sandy Garza, Ron Gibbs, Molly Molt, Cheryl Pellerin and Debi Woelke. See attached sign-in sheet for members in attendance.

Sandy Garza presided.

1. CALL TO ORDER – Sandy Garza opened the meeting at 7:03 p.m.

2. MINUTES – Minutes of the October 17, 2019 meeting were accepted as presented.

3. FINANCIAL REPORT – Molly Molt presented a financial report that detailed actual fiscal-year-to-date income and expenses versus the budget for 2019. See attached report.

4. PRESIDENT’S REPORT – Sandy Garza presented a state-of-the-organization report detailing the numerous accomplishments and achievements of the 2019 Tustin Pickleball Board of Directors. See attached for the report.

5. DIRECTORS’ REPORTS

a. Competition, Instruction & Events – Ron Gibbs provided an overview of the upcoming Tustin Winter Classic Tournament, which will be held January 18-20, 2020. Mike Hoxie and Gigi Guerra of Pickleball Is Great (PIG) have been contracted as Tournament Director. This will be the first tournament held on the newly repaired and resurfaced courts. Currently, 100 players are registered against a registration goal of 250. Ron expressed a need for volunteers in several areas, including set up, check-in desk, hospitality, referees and scorekeepers, and directed members to the SignUpGenius link to submit their names as volunteers. PIG will create a flyer to promote the tournament.

b. Communications – Cheryl Pellerin announced that for the month of October, the Tustin Pickleball website had 393 unique visitors. In addition, 33 people joined the Tustin Pickleball Facebook Group, bringing the group total to more than 900 members. Cheryl is working on the fourth quarter newsletter in which she will feature a new board member, recap the Scott Moore clinic and promote the Winter Classic tournament, as well as the newly repaired courts. The next all-membership communication will be an email with the link to the election ballot, along with a reminder about the court closures due to the repairs/resurfacing.

c. Membership – Debi Woelke reported that membership for 2019 is up to 281 members and, currently, 129 people have renewed their membership for 2020. She estimates that 150 people have yet to renew for 2020.

6. NOMINATING COMMITTEE – Kristin Gallagher reviewed the list of general responsibilities shared by all members of the BOD. She emphasized the need for all members of the Board to strictly uphold their responsibilities as stewards of a non-profit corporation.

Following, Kristin introduced the nominees for the 2020 Board of Directors Election and invited each nominee to make a three-minute statement detailing: 1) his/her reason for wanting to serve on the Board; 2) his/her qualifications/skills as they relate to the position for which he/she is nominated; and 3) his/her vision for Tustin Pickleball. Nominees were introduced and spoke in the following order:

Ellen Berry (Director of Membership)
Peggy Marcantel (Director of Facilities)
Craig Haas (Director of Competition, Instruction & Events)
May Hernandez (Director of Communications)
Albert Tjan (Treasurer) – presented by CynDi Glavas in Mr. Tjan’s absence
Marty Lebowitz (Secretary)
Phil Wascher (Vice President)
Phil Dunmeyer (President)

Upon conclusion of the nominee statements, Kristin reviewed the remaining important dates pertaining to the 2020 Election timeline.

7. OPEN COMMENTS

Gayle Cornejo inquired about the timing of the transition to the new Board of Directors.

Roula Fawaz thanked the 2019 Board of Directors for their hard work and accomplishments.

Wayne Simpson requested that Tustin Pickleball offer organized, drop-in recreational play every day of the week.

Kelly Painter suggested designating one court as a Challenge Court during the organized, drop-in recreational play days. He also suggested designating Court 1 as a 2.0/3.0 skill level court.

Candy Traeger thanked the 2019 Board of Directors for their hard work and accomplishments.

John Glade inquired about Tustin Pickleball’s relationship with the City of Tustin as it concerns the new pickleball courts being built at the Legacy Park.

Marty Lebowitz inquired about the possibility of installing racks on each court to hang bags and backpacks.

10. NEXT MEETING – 2019 and 2020 Board of Directors, December 3, 2019, 12:00 p.m., Citrus Café, 1481 Edinger Ave., Tustin, CA 92780

11. ADJOURNMENT – The meeting officially adjourned at 8:15 p.m.

Respectfully submitted by:

Signature on file _____

Kristin K. Gallagher

Tustin Pickleball General Membership Meeting Attendance
November 12, 2019

PLEASE PRINT FIRST AND LAST NAME

	First Name	Last Name
1	Peppy	MARANTEL
2	Roula Fawaz	
3	Craig	Campbell
4	ellen Berry	
5	John	Glade
6	Jeanie	Ming-Weidner
7	Anthony	BRAND
8	Phil	Dunmeyer
9	Barbara	Reynolds
10	Jim	Reynolds
11	May	Hernandez
12	Sue	Lindstedt
13	DOREEN	TALBOT
14	Randi	Leach
15	Marty	Lebowitz
16	Kristin	Gallagher
17	AMBER	HUBERTS
18	Donna	Potter
19	KELLY	PAINTER

Tustin Pickleball General Membership Meeting Attendance
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PLEASE PRINT FIRST AND LAST NAME

	<u>First Name</u>	<u>Last Name</u>
20	WAYNE	SIMPSON
21	STANLEY	MAFILL
22	Cyndi	GLAVAS
23	Phil	WASCHER
24	GARY	BALLARD
25	Gayle	CORNEJO
26	Donna	Osten
27	Daleene	JORDAN
28	Dawn	McVEIGH
29	Jan	HOBBS
30	Wendy	Wimmer
31	Donna	OSUNA
32	Angie	Keyhani
33	Rick	MILLER
34	Cheryl	Pellorin
35	Molly	MOLV
36	Ron	GIBBS
37	Sam	GADZA
38	DEBI	WOELKE

Tustin Pickleball General Membership Meeting Attendance
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PLEASE PRINT FIRST AND LAST NAME

	<u>First Name</u>	<u>Last Name</u>
39	<u>Robin Sutherland</u>	<u>Russell</u>
40	<u>CANDY</u>	<u>TRAEGER</u>
41	<u></u>	<u></u>
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2019 PROCEEDS SUMMARY (thru 11/10/19)

	2019
2019 Winter Classic Tournament Entry Fees	\$ 16,683.60
2019 Labor Day Tournament Entry Fees	\$ 16,085.71
Ball Sales	\$ 1,040.00
Donation Box	\$ 493.05
Membership	\$ 5,500.00
PayPal Donations	\$ 200.00
Return of the Pay It Forward Donation to SC	\$ 5,000.00
Sale of Nets	\$ 100.00
Tournament Banner Donations/Commissions	\$ 450.00
Mary Barsaleau Round Robin Donations	\$ 450.00
Robert Martinez Paddle & Ball Sales	\$ 266.00
Total	\$ 46,268.36

2019 BUDGET (thru 11/10/19)

ITEM	ACTUAL TO DATE	BUDGET	DETAIL
Administrative Expenses	\$ 234.33	\$ 200.00	Annual Board Meeting Pizza lunch
	\$ 65.34		Color printouts of medals & ribbons & Donuts for organized play day, Flyers & lamentation
Tournament Expenses:			
Winter Classic	\$ 10,021.07	\$ 10,000.00	See Winter Classic Tourney Reconciliation
Labor Day	\$ 12,446.97	\$ 12,500.00	See Labor Day Tourney Reconciliation
TP Logo work	\$ 60.00	\$ -	
Super Volunteer Tshirts	\$ 224.03	\$ -	
Court Improvements		\$ 25,000.00	Repair & Resurfacing of courts
	\$ 3,976.15	\$ 4,000.00	2 Nets for Courts 7 & 9
	\$ 225.44		Signage for Policy of Play and Non-Organized Guidelines & Code of Conduct
	\$ 113.75		3 Banners
	\$ 154.97		Windsocks
	\$ 1,800.00		TUSD installs electrical outlets outside court 10
	\$ 165.86		Locksmith
Balls	\$ 500.00	\$ 500.00	400 Franklin & 100 Duras for 20 WC
TUSD Facilities Use Permit	\$ 1,239.00	\$ 2,236.00	Pynt due in 12/19 for 1/1/20-6/30/20
Liability Insurance-Facilities Use	\$ 1,046.00	\$ 1,886.00	Pynt due in 12/19 for 1/1/20-6/30/20
Liability Insurance-Directors and Officers	\$ 744.00	\$ 750.00	
IT / Website:			
Tournament surveys	\$ 37.00	\$ 37.00	
Election Software		\$ 45.00	11/19 Election
Website Hosting & Domain Names	\$ 555.73		Paid for 3 years
AED Maintenance	\$ 136.68	\$ 140.00	2 sets of pads
Corporate filings	\$ 109.00	\$ 100.00	Corporate Formation
Total	\$ 33,855.32	\$ 57,394.00	

31,900

2019 Board of Directors Summary

- Established and formalized Tustin Pickleball, Inc as a corporation, eliminating individual liability and have filed for 501(c)(3) non-profit status with California and IRS – which will allow for tax deductible donations = generate more donations for future needs
- Drafted policies and procedures that govern our organization
- Established a Board of Directors, defined their roles and held an election with online voting
- Created a Tustin Pickleball PayPal account allowing for the easy and safe flow of money from tournaments, clinics, member donations, while allowing TPB to pay our vendors
- Set up a Tustin Pickleball checking account
- Purchased the domain names TustinPickleball.com & .org and created an outstanding website where you can:
 - View TPB's History, information on the Board of Directors
 - Review Minutes from monthly meetings for total transparency
 - Review Documents associated with TPB, Policy of Play, Mission Statement
 - Sign up for free lessons, check hours of play
 - Find out information about upcoming events and other important information
- Automated the process for becoming a TPB member – Click on Become a Member
- Built a private and secure membership database which is used to communicate with our members
- Maintained a TPB Facebook page which is used to communicate with the pickleball community and the general public – over 900 followers and climbing
- Published an electronic Quarterly newsletter –lots of great info, we highlight a TPB member with photo and background info and how they discovered pickleball and include information on what's going on with the club
- Added a suggestion box – available on court 8 table with club information
- Solicited businesses for discounts for our members
 - Baskin-Robbins, Big 5, Board & Brew, Tustin Tennis, PickleballCentral, Pickleball Planet & HeadSweats
- Brought in Tustin Pickleball custom apparel– short sleeves, long sleeves, quarter zips and hooded jackets

- Held multiple paddle vendor demo days
 - PROKENNEX, Gearbox, Selkirk, Head
- Hosted 2 Teaching Pro Pickleball Clinics
 - Mark Renneson & Scott Moore
- Our non-profit Community outreach included
 - Alan Galera giving approximately 60 individuals free PB lessons
 - Hosting the Deaf students from University High School in Irvine
- Completed, documented and organized club inventory of the Shed and Jobboxes
- Hosted 3 very successful tournaments – major fundraiser
- Set up a way for volunteers to sign up on-line via Sign Up Genius—which is great for people out of the area who want to pitch in during tournaments
- Implemented post-tournament player surveys which helped identify areas for improvement. Suggestions and follow-up actions included:
 - Court repair & resurfacing – Begins November 18th, 2019
 - Need for more food/drink options – we brought in The OC Juice Truck (drinks & food)
 - Better medals - debuted at our 2019 Labor Day Tourney
 - Area for players to relax and eat – designated player’s area by food truck
 - More raffle prizes – last tournament we held a raffle every 30-mins
 - Asked for less incidental items in goody bags and have one nice useable gift – we added cooling towels with the TPB logo on them

Through all of our successful fundraising, we were able to purchase:

- Signage on courts to include rules on recreational play, USAPA skill level definitions
- 3 large windsocks – big hit with tournament and rec players
- New, expandable sound system with volume controls
- Designed and purchased new TPB Tournament Medals
- Repair and resurface all 10 of our TPB courts
- 2 new ,heavy duty, outdoor C&D portable nets for courts 7 and 9 (constructed with American Steel, Edwards Wimbledon posts and Collins nets)